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2014 MARKET DATA REPORT 4TH QUARTER

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SALES OF SINGLE FAMILY RESIDENCES, SAN PEDRO

| AREA | UNITS SOLD | | 2014 SQ FT RANGE | | 2014 AVG SQ FT | 2014 PRICE RANGE | | 2014 AVG PRICE | 2013 AVG PRICE | 2014 AVG \$/ASF | 2013 AVG \$/ASF | AVG \$/SF %CHG |
|-------------------|------------|------|------------------|------|----------------|------------------|-------------|----------------|----------------|-----------------|-----------------|----------------|
| | 2014 | 2013 | | | | | | | | | | |
| South Shores | 9 | 4 | 1494 | 3565 | 2029 | \$521,694 | \$1,170,000 | \$722,022 | \$1,061,250 | \$363 | \$502 | -27.6% |
| Palisades | 9 | 11 | 1039 | 2332 | 1597 | \$405,000 | \$789,000 | \$630,636 | \$650,809 | \$401 | \$413 | -2.8% |
| Point Fermin | 10 | 6 | 752 | 2572 | 1574 | \$360,000 | \$792,500 | \$542,900 | \$441,485 | \$366 | \$358 | 2.3% |
| Vista Del Oro | 18 | 26 | 636 | 3255 | 1671 | \$239,000 | \$860,000 | \$558,861 | \$507,585 | \$348 | \$380 | -8.4% |
| Plaza | 4 | 5 | 1400 | 1570 | 1490 | \$378,000 | \$425,000 | \$409,500 | \$412,780 | \$275 | \$377 | -27.1% |
| Miraleste Pines | 3 | 6 | 1513 | 1814 | 1672 | \$599,000 | \$680,000 | \$628,000 | \$614,000 | \$376 | \$319 | 17.8% |
| Holy Trinity | 17 | 19 | 916 | 2668 | 1394 | \$300,000 | \$670,000 | \$443,906 | \$403,648 | \$327 | \$333 | -1.9% |
| Barton Hill | 2 | 1 | 1088 | 3034 | 2061 | \$360,000 | \$390,000 | \$375,000 | \$362,000 | \$230 | \$286 | -19.8% |
| San Pedro - North | 6 | 6 | 1328 | 2100 | 1819 | \$535,000 | \$615,000 | \$559,167 | \$454,000 | \$314 | \$290 | 8.2% |
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|----------------------------|-------|----|-----|-------|------|-----------|-------------|-----------|-----------|-------|-------|--|
| Totals / Ranges / Averages | 78 | 84 | 636 | 3,565 | 1643 | \$239,000 | \$1,170,000 | \$549,177 | \$520,872 | \$345 | \$366 | |
| % CHANGE 2013 vs 2014 | -7.1% | | | | | | 5.4% | | -5.6% | | | |

| | | | | | | | | | | | | |
|-----------------------|--|--|--|--|--|--|--|-----------|-----------|-------|-------|--|
| Median Sales Price | | | | | | | | \$537,000 | \$501,750 | \$348 | \$331 | |
| % CHANGE 2013 vs 2014 | | | | | | | | 7.0% | | 5.1% | | |

NOTE: THIS REPRESENTATION IS BASED IN WHOLE OR IN PART ON DATA SUPPLIED BY THE MULTIPLE LISTING SERVICE. NEITHER THE BOARD NOR ITS MLS GUARANTEE OR IS IN ANY WAY RESPONSIBLE FOR ITS ACCURACY. DATA MAINTAINED BY THE BOARD OR ITS MLS MAY NOT REFLECT ALL REAL ESTATE ACTIVITIES IN THE MARKET.