



RE/MAX ESTATE PROPERTIES

2015 MARKET DATA REPORT January 1st - December 31st 4th Qtr YTD

Sales of Single Family Residences, Manhattan Beach / Hermosa Beach

| AREA | UNITS SOLD | | 2015 SQ FT RANGE | | 2015 AVG SQ FT | 2015 PRICE RANGE | | 2015 AVG PRICE | 2014 AVG PRICE | 2015 AVG \$/ASF | 2014 AVG \$/ASF | AVG \$/SF %CHG |
|--------------------------|------------|------|------------------|------|----------------|------------------|--------------|----------------|----------------|-----------------|-----------------|----------------|
| | 2015 | 2014 | | | | | | | | | | |
| Manhattan Beach Sand | 65 | 73 | 528 | 6073 | 2144 | \$1,050,000 | \$14,000,000 | \$3,348,014 | \$3,428,664 | \$1,727 | \$1,395 | 23.8% |
| Manhattan Beach Tree | 93 | 117 | 794 | 6065 | 2531 | \$985,000 | \$32,125,000 | \$2,628,422 | \$2,137,499 | \$1,094 | \$876 | 24.9% |
| Manhattan Beach Hill | 23 | 32 | 826 | 7398 | 3016 | \$1,650,000 | \$9,400,000 | \$3,351,326 | \$3,239,109 | \$1,289 | \$949 | 35.8% |
| Manhattan Village | 1 | 5 | 3263 | 3263 | 3263 | \$2,325,000 | \$2,325,000 | \$2,325,000 | \$1,948,000 | \$713 | \$684 | 4.2% |
| Manhattan Beach Hgts/Lit | 33 | 44 | 829 | 5010 | 2021 | \$1,081,000 | \$3,300,000 | \$1,700,360 | \$1,434,375 | \$958 | \$777 | 23.3% |
| Manhattan Beach Costa | 62 | 79 | 906 | 5500 | 2738 | \$839,500 | \$4,000,000 | \$2,054,386 | \$1,995,672 | \$835 | \$714 | 17.1% |
| Hermosa Beach Sand | 60 | 41 | 480 | 4793 | 2413 | \$777,777 | \$15,000,000 | \$3,377,830 | \$2,402,805 | \$1,519 | \$1,154 | 31.6% |
| Hermosa Beach Valley | 12 | 17 | 940 | 5775 | 2343 | \$1,265,000 | \$5,325,000 | \$1,956,917 | \$1,537,765 | \$892 | \$935 | -4.7% |
| Hermosa Beach East | 49 | 44 | 504 | 4592 | 2229 | \$750,000 | \$2,200,000 | \$1,417,817 | \$1,126,998 | \$729 | \$671 | 8.7% |
| El Segundo | 78 | 74 | 768 | 5771 | 1847 | \$645,000 | \$2,075,000 | \$1,091,225 | \$996,531 | \$643 | \$553 | 16.3% |

| | | | | | | | | | | | | | |
|---------------------------|-------|-----|-----|-------|------|-----------|--------------|-------------|-------------|---------|-------|--|--|
| Totals / Ranges / Average | 476 | 526 | 480 | 7,398 | 2332 | \$645,000 | \$32,125,000 | \$2,322,888 | \$2,058,042 | \$1,083 | \$879 | | |
| % CHANGE 2014 vs 2015 | -9.5% | | | | | | | | 12.9% | | 23.2% | | |

| | | | | | | | | | | | |
|-----------------------|--|--|--|--|--|--|-------------|-------------|-------|-------|--|
| Median Sales Price | | | | | | | \$1,800,000 | \$1,680,000 | \$894 | \$764 | |
| % CHANGE 2014 vs 2015 | | | | | | | 7.1% | | 17.0% | | |

Note: This representation is based in whole or in part on data supplied by the Multiple Listing Service. Neither the Board nor its MLS guarantee or is in any way responsible for its accuracy. Data maintained by the Board or its MLS may not reflect all real estate activities in the market.